

MARCH 2014



POOL & SPA EXPO

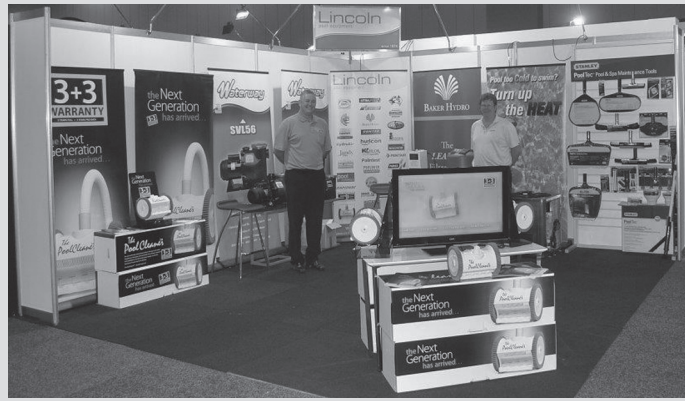
The SPASA Pool and Spa Expo was held at the Melbourne Exhibition Centre from 31st January to 2nd February and once again Lincoln was an exhibitor.

The attendance was up 15% on last year, which was most pleasing for exhibitors who reported strong leads for new pools and associated products and services. The high

temperatures over the previous weeks and the weather during the Show weekend was enough for consumers to start the process of buying a pool, to ensure it will be installed by next summer. Overall the show was a huge success. Well done to SPASA and the show organisers AEE for showcasing our industry so well.

The Lincoln stand featured "The PoolCleaner" with a LCD screen running new vision of the cleaner working in a pool, which drew much attention from the passing masses. All our other quality products were on display including Waterway, Baker Hydro and Evo Heat, plus our new line of Stanley pool tools.

The information sessions held by SPASA in the central auditorium at the show, proved once again to be very popular with the crowd, with all sessions being well attended and most informative.



Waterway™ SWEEP ELBOWS



A number of customers using in-floor cleaning systems have remarked on the improved flow performance when using sweep elbows from Waterway. To achieve the best flow efficiency from in-floor cleaning systems, the use of sweep elbows creates even less resistance than 2 x 45 degree elbows and less gluing is required for assembly. The price of 2 x 45 degree elbows is generally more than one sweep elbow, therefore it makes perfect sense to use sweep elbows on your in-floor systems. Less work to install, less flow resistance and a lower price. An added bonus is the appearance of the plumbing to the equipment; sweep elbows give a smoother, symmetrical and more professional look.

We carry the Waterway sweep elbows for 50 mm pipe as socket/socket (411-9130) and 50mm spigot/socket (411-9120). Please contact our sales team for special pricing.

SWIVEL UNIONS

The 2" (50mm) Swivel Union has been in our range for some time now and is being used by discerning pool builders, who want the best outcome for their plumbing.



When a union and the plumbing are not perfectly aligned, this union allows for up to 18% swivel, which avoids plumbing having excessive bending forces on connections.

Alternatively, when equipment or piping moves over time due to ground movement, the swivel prevents increased bending forces on connections and reduces the chance of connection failures.

Made from 100% CPVC, the union includes the O ring (Teflon tape not needed) and can be installed on the suction or discharge side of the pump.

STAFF PROFILE Wayne Dennis

Wayne joined Lincoln in June 2007 as a storeman. He was promoted to Warehouse Supervisor in late 2011 and since then has



done an excellent job leading the team responsible for picking, packing and despatch from our very busy outward goods area. He is a highly valued and appreciated member of our staff.

Wayne is well regarded by many of our customers for his friendly and courteous approach when addressing those urgent orders that come in at the last minute.

Wayne is a keen supporter of the Melbourne Football Club (Demons), and apart from that is a valued employee.

SNEAK PREVIEW SNEAK PREVIEW SNEAK PREVIEW

Recently seen under wraps in Dave Clifton's office was a 1.5hp Variable speed motor on a Waterway SVL wet end. Could that be a big brother for our very successful 1 hp Waterway Champion VS, which has been so popular that we ran out of stock? (More stock here in a few weeks.) Our spy is attempting to get a photo.....more next month!!